# THE ROLE OF RESEARCH IN MASS MEDIA ADVOCACY

Ayub Rioba, PhD

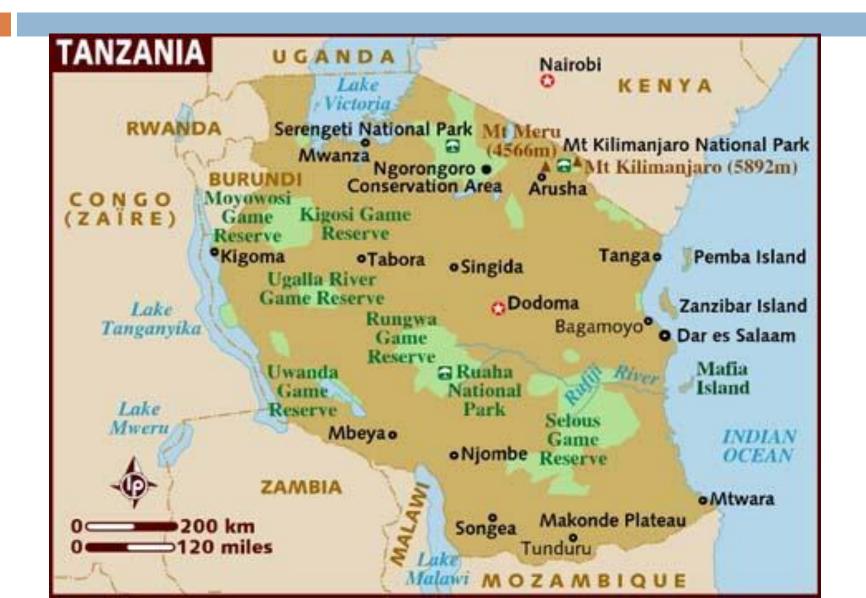
University of Dar es Salaam

(School of Journalism and Mass Communication)

Presentation at STIPRO workshop held on the 30th of July, 2015 in Dar es Salaam

#### Content

- Research in our lives
- Media environment
- □ The role of mass media in democracy
- Media and research institutions
- Challenges to mass media
- How research feature in mass media
- Essentials in media advocacy









## DAR ES SALAAM







#### RESEARCH IN EVERYDAY LIFE

- 'KNOWLEDGE IS POWER'
- 'YOU ARE WHAT YOU KNOW' CNN
- YOU ARE WHAT YOU EAT Philosopher
- □ GARBAGE IN, GARBAGE OUT —
- □ IQRA
- WATU WANGU WANAANGAMIA KWA KUKOSA MAARIFA

#### RESEARCH IN EVERYDAY LIFE

- ☐ The Kariakoo fellow (knowing = not knowing)
- ☐ The barber shop fellow (oracle knows)
- ☐ The cook (tasting)
- ☐ The football fan (size of police dog)
- ☐ The student (like shrimps?)
- Maswali ya jela!
- □ The politician (always has the answers)
- Kwa nini Shilingi inashuka thamani?

#### Research in our lives...

- □ Kwa nini mvua hainyeshi? Scarce rains
- Kwa nini mazao hayastawi? Crops not flourishing
- Kwa nini mifugo inakufa? Livestocks dying
- Kwa nini ajali zinaongezeka? Accidents on the increase

 A person/society with answers to every question does not need research. It is wastage of money

#### MEDIA ENVIRONMENT...

- Currently over 65 titles (newspapers) in circulation
- Over 80 radio stations have been licensed (including community radio)
- Over 25 TV stations
- About 90% of the circulation is in urban centers, serving about 20% of the population.
- Dar es Salaam consumes 50% of the distributed copies of newspapers.
- Newspapers and magazines in the country have created employment to more than 3,000 direct employees and about 10,000 indirect employees including street vendors.

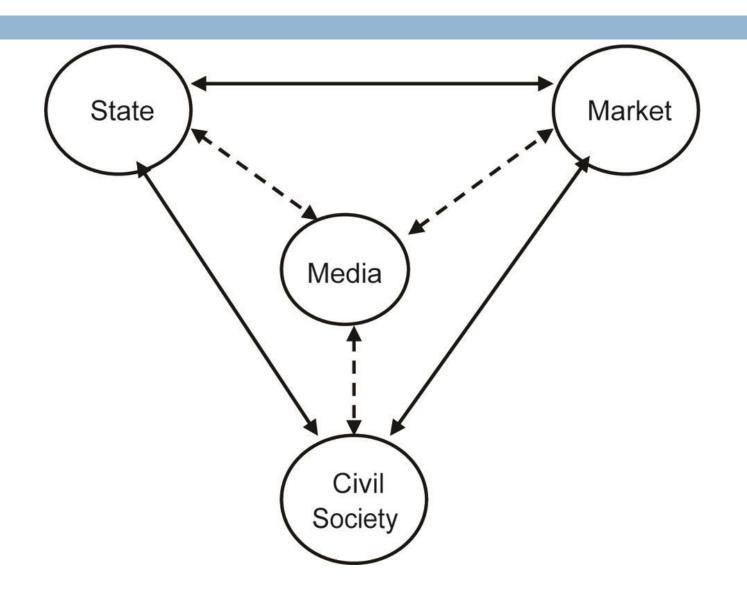
#### Media environment...

- Access to TV is minimal (about 30%)
- $\square$  Radio access in the country is about 80%
- Tabloids have a circulation rate of about
  150,000 per issue, while
- Serious newspapers have 5,000 and 40,000
- Adult literacy rates estimated at 73% nationally
- □ Access to internet now over 20%
- Mobile phone ownership 65%

#### THE ROLE OF MEDIA IN DEMOCRACY

- Christians et al (2009) summarise media roles in society - and democratic politics in particular as follows:
- Provision of *information* about events and their context;
- Provision of *comments* including guidance and advice in relation to events;
- Provision of a *forum* or access channels for diverse views and for political advocacy;
- Provision of a two-way channel between citizens and government;
- Acting as *critic* or *watchdog* in order to hold the government to account.

## Galtung's Triangle on Role of Media



## Tanzania's newspapers



#### Role of Media

Nordenstreng et al (2009) on media roles in democracy:

- FACILITATIVE
- CRITICAL/WATCHDOG

## Role of media...



## Role of media...



## Media roles



#### Media roles

- According to McQuail (2005) Social Constructionist Theory, the mass media select, value and prioritize some events, persons, values and ideas, leading to perpetual construction of reality;
- This selection, valuing and prioritizing is also referred to as "Agenda Setting"\*
- Solomon, E. (2006), Women's Roles in the Media: Attitudes Towards Gender Issues in Six Tanzanian Newspapers

#### Role of media...

- Fourie (2001) (Framing Theory) angles interpretative framework from which reality is created
- □ Fourie further contends that the media can create a specific image of what the public opinion is and public would agree

#### MEDIA AND RESEARCH INSTITUTIONS

Research Institution

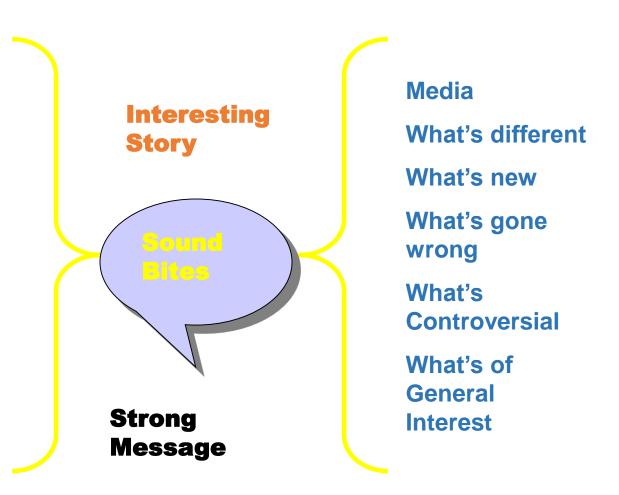
**Advocacy** 

Resource Mobilization

**Agenda Setting** 

Emerging Issues

Research findings



## Media regulation

- Different forms of how media are regulated in society (Nordenstreng 2010: 426):
- i. Law promulgated by Parliament and other state bodies and executed by courts;
- ii. Markets based on private property, commercial advertising and consumer choice;
- iii. Public through citizens associations and public opinion;
- iv. Media themselves, through journalists and media managers

## Challenges to Media

Media in liberal democracy seen as not independent in the real sense. Why? According to scholars (see Herman & Chomsky,1994; Roning 1994, Christians 2009):

- Propaganda & agenda setting
- 2. Ownership filter
- 3. Advertising filter
- 4. Newsmaker filter
- 5. News shaper filter

## Challenges to Media

## Furthermore, media is criticised for replacing its democratic roles with:

- Trivialities/comic content (Jerry Springer Show)
- Non-stop music and Soaps (La Mujer de Mi Vida)
- Scoops/sensational (Man who died 10 years ago seen in a nearby village alive)
- Ads that constantly promote consumerism (Scratch and Win)
- Foreign content often irrelevant to local realities or tastes

#### HOW RESEARCH FEATURE IN MASS MEDIA

#### Research findings find their way to media as follows:

- As foreign scientific findings. Something new. Not necessarily appealing to public! NASA story.
- As local scientific findings. Something new. Not appealing. Haiuzi.
- 3. As discovery of something of public importance. Don't use diclophenac!!! Very important.
- 4. As advocacy message. Over 70% of children in standard 3 cannot read, write or do math. Public interest high.

#### How research features in mass media

- 6. As political opinion polls. Have been contentious.
- As media's own work of investigation and discovery.
- 8. As reference material to beef up articles/features/radio or TV programmes

### Means through which research meets media

- In radio/TV programmes interview with scientists
- 2. Workshops like this
- 3. Press conferences
- Press releases
- Newsletters
- 6. Scientific journals
- 7. Advocacy radio/Tv spots



Social media (WhatsApp, Facebook, twitter, blogs)

#### ESSENTIALS IN MEDIA ADVOCACY

- Scientists are always highly knowledgeable in their fields (but not on how media operate)
- Scientists want to report a breakthrough (even when journalists look for things gone wrong)
- Scientists are always proud of their vocabulary (even when it doesn't make sense to the ordinary person)
- Scientists always mistrust journalists (oblivious of the fact that media also find them, and their jargon, boring)

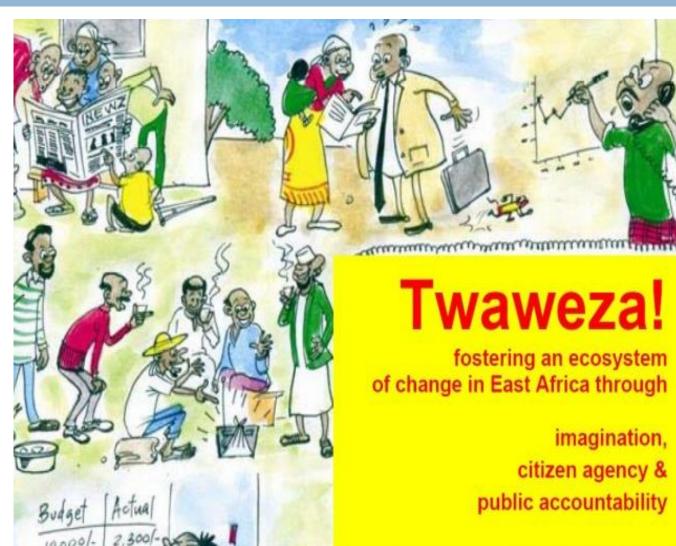
#### Essentials...

- Knowledge of Media (editors, the right journalists)
- Which message, which audience
- Vocabulary
- Packaging (which outlet? Radio, TV, paper, social media?
- Timing (when to engage journalists)
- Targeting opinion leaders
- Sustaining the message

#### Research in media







## Examples of research in media

#### DAILY NEWS of July 21

- □ A story about BVR in Dar 2.9 to register
- JK censures Livestock Ministry over inaction. The issue of embryos purchase
- Innovators get 4m/- from COSTECH
- Need to capitalize on technology to enhance safety of our cities (ICTs). Street lighting
- □ Politicians warn against witchcraft (price of body parts)
- Renewable energy to boost economy (reference to studies)

## Examples...

An article by Dr. K.S. Gupta "Both the left lower last molars were submerged below the occlusal plane of posterior teeth. Both were extosed meaning that they were surrounded by a cortical plate of bone"

#### The Seven C's of Effective Communication

- 1. Command attention
- 2. Cater to the heart and the head
- 3. Call to action
- 4. Clarify the message
- 5. Communicate a benefit
- 6. Create trust
- 7. Convey a consistent message

#### References...

- Digging Deeper: Four Reports on Democratic Governance in International Development Co-operation, Summary," Sida, Stockholm, August 2003.
- International Federation of Journalists, 'The Role of the Media in Promoting Human Rights and Democratic Development in Africa', Brussels, December 1999.
- Stromberg, David, 'Distributing News and Political Influence', p.95 106, in: Islam, R., Djankov, S., McLeish, C.(ed), The Right to Tell: The Role of Mass Media in Economic Development, WBI Development Studies, Nov. 2002.
- Rioba, A. (2012) Media Accountability in Tanzania's Multiparty Democracy: Does Self-Regulation Work? University of Tampere. Tampere.